



Value Added Services (VA-SERV)



An SAP Industry Best Practices Solution from Soltius

VA-SERV is an innovative approach to SAP Business All-in-One that employs pre-configured best practice scenarios to improve the way services companies manage their operations.

VA-SERV is a pre-packaged solution, which combines key functionality of SAP Business All-In-One for contracting and one-off jobs with the industry's best practices to provide an integrated solution that is easy to implement, and offers world-class ERP functionality to midsize Business Services and Engineering Services Companies.

Best Practices solution

As an SAP Channel Partner, Soltius has carried out more successful New Zealand implementations of SAP Business All-in-One – a world leading solution for mid-sized businesses – than anyone else. This unparalleled experience with New Zealand service companies has enhanced the Soltius VA-SERV solution, which includes best practices in the following categories:

- **Asset management** – Manage physical assets – production plants, capital equipment, vehicle fleets, and facility complexes – over the entire life cycle of the asset
- **Project Systems** - Planning and scheduling, project controlling, project execution, and contract management
- **Sales and distribution** – Shorten sales cycles and maximize productivity for better customer service
- **Logistics, product life-cycle management, and quality management** – Track finished goods and ensure top quality
- **Accounting** – Increase the efficiency and accuracy of financial accounting
- **Controlling** – Obtain access to accurate data for planning, forecasting, and reporting.

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| | End-User Service Delivery | | | | SAP NetWeaver Shared Service Delivery |
| Analytics | Financial Analytics | | Operations Analytics | | |
| Financials | Financial Accounting | | Management Accounting | | |
| Procurement and Logistics Execution | Procurement | Inventory and Warehouse Management | Inbound and Outbound Logistics | | |
| Operations | Enterprise Asset Management | Project and Portfolio Management | Production Planning | Manufacturing Execution | |
| Sales and Service | Sales Order Management | | Aftermarket Sales and Service | Professional-Service Delivery | |

Summary

The VA-SERV solution delivers rich functionality in a pretested, preconfigured package that reflects SAP's years of experience in developing business applications. Whether your company is small or mid-size, the solution will enable you to implement proven best practices while smoothly adapting to changing business requirements. In addition, you'll benefit from a partnership with Soltius, New Zealand's leading SAP Channel Partner, to support and extend your solution.

Challenges

Service firms are under ever-greater pressure to deliver more projects with less staff. Your ability to deal with these external market forces may be the single most important factor in determining your long-term success. The integrated best practices and knowledge management tools within the VA-SERV solution give you the support you need to capitalise on today's opportunities and challenges. By providing better functional integration and robust process automation, the software can help you take on more business with fewer resources.

VA-SERV increases visibility across all your projects so that you can realise immediate gains through better management of your assets, employees, subcontractors, and suppliers. You can also maintain tighter control of budgets and schedules, reduce total cost of ownership, and increase cash flow.

Business Benefits

- Quick return on investment, due to rapid implementation of a predictable and proven solution incorporating best practices
- Faster response to changes in markets, customer demands, and government regulations
- Lower cost of operations, due to better planning and coordination between business processes.

